



## Maki Arakawa

**Business, Tech Transactions**  
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### Profile Introduction

Maki's practice focuses on business and technology transactions, both domestic and international. Maki is experienced in drafting and negotiating a variety of agreements, including data center agreements, hosted services agreements; license agreements; web site terms of service; hardware procurement contracts; services agreements; and software and hardware development agreements.

Maki previously served as in-house counsel at Amazon.com, both in the U.S. and in Japan, where she provided a broad array of legal support, including supporting IT infrastructure procurement across all business units, the global data center organization, and retail operations. Prior to working at Amazon, Maki began her legal practice at the law offices of Morrison & Foerster and Kirkland & Ellis in San Francisco working principally on private equity transactions and technology transactions. While at Kirkland & Ellis, Maki was seconded to the law firm of Nagashima, Ohno & Tsunematsu as a foreign attorney in Tokyo, Japan, where she worked on cross-border transactions, including corporate mergers and acquisitions, technology transfers/agreements, pre-litigation settlement agreements, and manufacturing and supply agreements.

Maki enjoys traveling, visiting local farmers' markets, cooking, drawing, watching Mariners' games, and spending time with her family.

### Representative Cases/Matters

- Served as legal counsel for establishment of an international joint venture and related distribution, supply and services arrangements.
- Drafted, advised and assisted with negotiations of license agreements, product development and supply agreements involving large pharmaceutical companies.



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- Researched and drafted memoranda related to various intellectual property issues for a leading gaming industry company.
- Represented companies in the aviation and wind turbine manufacturing industries in pre-litigation contractual disputes/settlements.
- Represented private equity funds in acquisitions, divestitures and day-to-day portfolio company management in deals typically ranging from \$100 million to \$1 billion in size, focusing mostly in the technology, financial services, food and beverage, pharmaceutical and consumer products industries.

## **Memberships**

- Lakeside Alumni Board

## **Education**

- UC Berkeley (Boalt Hall) School of Law (J.D., 2002)
- Stanford University (B.A. with honors, International Relations and Economics)

## **Bar Admissions**

- Washington State
- California